

Office of the County Engineer

One Government Center — Suite 870
Toledo, Ohio 43604-2258

Phone: 419-213-4540
FAX: 419-213-4598



Keith G. Sarley, P.E., P.S.
County Engineer

Date: June 24, 2013

**Lucas County Automated Data Processing Board
Ms. Anita Lopez, Secretary
One Government Center, Suite 600
Toledo, Ohio 43604**

INTEROFFICE MAIL

Dear Ms. Lopez:

Our office is requesting authorization to purchase the Ricoh Aficio MP W3601 wide format copy/printing/scanner device (attached). We have included 3 quotes for this type of device as required.

The funding account for this purchase is:

2040-2920-514112

The total estimated cost for the above items is \$12,298.00. Funds for this equipment are included in our current budget. If you have any questions, or need additional information, please advise.

Very truly yours,

A handwritten signature in purple ink that reads "Mark Drennen".

**Mark Drennen
Administrative Deputy**

**BSM;bm
Enclosures**



MT Business Technologies prides itself on being an innovative company with an exceptional ability to understand the business needs of our clients. Celebrating 90 years in business, MT Business Technologies Inc. is a privately held third generation Ohio company employing over 300 people.

While **MT Business Technologies** is a local company, we are not a small company. With seven locations across Ohio, we have the ability to respond quickly. While we are located in Ohio, we have partnerships that are global in scope. You will receive the personal touch people look for when partnering with a local organization, combined with the strength and ability to service your needs wherever they might be.

Recommended Solution for Lucas County Engineer

(1) Ricoh Aficio MP W3601 Wide Format

Features:

- Single Footprint
- Double Roll Feed
- No External Controller
- Print/Copy (Monochrome)
- 6 D Size per minute
- Full Color Scan
- Scan-To-Email
- Reduce/Enlarge (Scanning & Printing)
- Postscript / Latest Updates for Software
- Simple Interface
- Network
- Delivery, Installation & Training

Investment Summary

- **Direct Purchase: \$12,298.00**

FULL SERVICE MAINTENANCE

- **\$60.00 per month**
- All Service, Parts, Travel & Labor
- All Supplies, Toner, Developer (excludes paper)
- Includes 600 Linear Feet Per Month*
- Overage @ \$0.099 (Handled Annually)

*linear feet means it doesn't matter how wide the document is, just how many feet of paper go through the machine. Scans ARE NOT counted on a per click basis...only when print is put on paper

Recommendation

Overview

QTY	MODEL	DESCRIPTION
1	KIP 7100	6 'D' size per Minute Wide Format Network Printer, Copier, Scanner Web, PC, PDF, DWF View and Print Windows and Auto CAD 2011 Drivers Large Color Touch Screen Control Panel w/ Preview Function Integrated Top Stacking System Color Scan to File Print from/Scan to Integrated USB Port

Investment Option

See attached brochure or specification sheet for more details

State of Ohio Pricing Schedule

Outright Purchase Price: \$16,429.00

Maintenance Agreement Information

- Base charge prints/copies- \$98.00/Month
- Includes 2,000 sq. ft. of copies/prints per month
- Additional sq. ft. of copies/prints per month - \$0.031 per sq. ft.
- Includes all drums, controllers, parts, software updates and labor.
- Excellent Response Time
- EXCLUDES: Toner, Paper and Non-Normal Wear and Tear Damage.

PERRY proTECH prepared the recommendations in this proposal by request. Pricing may contain limited time promotions and must be confirmed at the time of order. The contents of this proposal may not be reproduced or divulged outside of Lucas Co Engineers without the expressed written permission of PERRY proTECH. This proposal is valid for 30 days from June 14, 2013.

Equipment Proposal

Océ PlotWave 350 all-in-one multifunction system

Océ PlotWave 350 configuration

- 2-Roll monochrome printer with 6 D's per minute output
- Top-mounted color enabled scanner for copying and scanning
- Océ Power M® controller
- Océ Scan Logic® software — Scan to PDF/TIFF/JPEG in color
- Adobe® Postscript®/PDF printing
- Delivery and installation

Outright sale price

Model	Outright Sale Price	Outright Sale Price with Equipment Trade-in	Maintenance Agreement
Océ PlotWave 350	\$17,020	N/A	\$(See Below)

Océ EasyPACII contract

Maintenance and toner included in the Océ EasyPACII program.

- 2,000 SF per month: \$113.25 per month base charge, \$0.03075 excess charge above allowance

Toner will be automatically shipped according to a predetermined schedule based on your print volume requirements.



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Keith G. Garley, P.E., P.S.
County Engineer

Date: June 25, 2013

**Lucas County Automated Data Processing Board
Ms. Anita Lopez, Secretary
One Government Center, Suite 600
Toledo, Ohio 43604**

INTEROFFICE MAIL

Dear Ms. Lopez:

Our office is requesting authorization to purchase (2) Ricoh Aficio MP 2352SP copiers (attached).

The funding account for this purchase is:

2040-2920-5141112

The total estimated cost for the above items is \$5,646.60. Funds for this equipment are included in our current budget. If you have any questions, or need additional information, please advise.

Very truly yours,

A handwritten signature in blue ink that reads "Mark Drennen". The signature is fluid and cursive, with a long horizontal stroke at the end.

**Mark Drennen
Administrative Deputy**

**BSM;bm
Enclosures**



Proposal prepared for Lucas County Engineering on Tuesday, June 18, 2013

Equipment Detail

Ricoh Aficio MP 2352SP - 23 page per minute black and white system
Mainframe includes standard 1 x 500 & 1 x 550 Sheet Paper Trays, ARDF, Duplex, 1GB RAM, 120GB HDD, Java VM Card, PDF Direct Print, HDD Encryption, DOSS, 100 Sheet Bypass Tray, USB2.0 (2 Ports), Ethernet, B/W Print and B/W & Color Scan capabilities and 1 standard license of PPDM license that includes 1 Desktop, 1 PSP Server Software and MFP connectivity.
Accessories: FAC52 Cabinet
Fax Option Type 3352

Installation & Training

Installation Charges (Includes Installed Accessories)	Included
System Training	Included

Maintenance Terms

Service Agreement	Term	Cost Per Impression
Black & White	Monthly	\$0.008
*MT Business Technologies, Inc.'s exclusive Quality Standard Maintenance Program includes all service, all parts and all supplies (except paper and staples) that are needed to make impressions. You never pay extra for toner or developer. You will also receive our exclusive "Performance Guarantee".		

Financing Options

Purchase Price	\$2,823.30
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Non State Contract Pricing

Quote Valid Until June 30, 2013

Please contact me with any questions.

Shawn Brown, Major Account Manager
SBrown@mtbt.com 419-865-7001

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Keith G. Garley, P.E., P.S.
County Engineer

Date: June 24, 2013

**Lucas County Automated Data Processing Board
Ms. Anita Lopez, Secretary
One Government Center, Suite 600
Toledo, Ohio 43604**

INTEROFFICE MAIL

Dear Ms. Lopez:

Our office is requesting authorization to purchase an HP DesignJet T790-24in plotter (attached).

The funding account for this purchase is:

2040-2920-514112

The total estimated cost for the above items is \$2,736.00. Funds for this equipment are included in our current budget. If you have any questions, or need additional information, please advise.

Very truly yours,

A handwritten signature in blue ink that reads "Mark Drennen".

**Mark Drennen
Administrative Deputy**

**BSM;bm
Enclosures**

Lucas County Engineer

Investment Summary

Date: June 14, 2013

(1) HP Designjet T790 24 Inch Printer

- **Quality Color & Monochrome Prints**
- **2400 X 1200 dpi resolution**
- **28 Sec/ D Size Print**
- **Roll Feed**
- **Sheet Feed**
- **Multiple Medias**
- **Automatic Cutter**
- **Latest Software Updates**
- **Stand**
- **Network Ready**
- **1 Year Warranty Included**
- **Setup & Delivery Included**

Purchase Price:

Direct Purchase: \$2736.00

Prepared by David Gunther

1150 National Parkway • P.O. Box 37 • Mansfield, Ohio 44901-0037
1-800-233-2938 • Tel: 419-529-6100 • Fax: 419-529-3903