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Dennis Cole  
*Director*  
Mike Bayes  
*Manager*

November 23, 2011

Anita Lopez  
Lucas County Auditor  
One Government Center, Suite 600  
Toledo, Ohio 43604

Dear Ms Lopez:

Lucas County Emergency Services request permission to purchase the following items:

From Dell Computers, Shannon McKinney -- Sales Rep

- Qty 4 Dell laptops two of which we have selected the Precision M4600 model at \$2,567.41 each. We have not finalized the two remaining laptop models as of this writing, but we will not exceed the M4600 amount. Total cost \$10,269.64;
- Qty 1 Dell desktop computer to replace a 5 year old Vista PC at an approximate cost of \$1,500.

From Open Storage Solutions, Joe Frankino -- Sales Rep

- Qty 1 Dell EqualLogic PS6100XS Storage Array. Quoted price \$61,231.00.

We are also in need of replacing our AVG antivirus software with Sophos antivirus. The approximate cost for 250 licenses is \$12,000.00.

Grand Total: \$85,000.64

Funds are available from the 911 fund 2071 0710.

Sincerely,

Mike Bayes  
9-1-1 Manager

Attachments: Dell quote #604071627 dated 11/17/2011  
Open Storage Solutions quote #JAF11151162-13 PS6100XS dated 11/15/2011

**DELL****QUOTATION**

QUOTE #: 604071627

Customer #: 7515965

Contract #: WN23ACA

Customer Agreement #: 0A1068

Quote Date: 11/17/11

Date: 11/17/11 12:03:59 PM

Customer Name: LUCAS COUNTY 911

TOTAL QUOTE AMOUNT:	\$2,567.41		
Product Subtotal:	\$2,567.41		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: \$2,567.41	GROUP TOTAL: \$2,567.41
Base Unit:	Dell Mobile Precision M4600 (225-0382)		
Processor:	Intel Core i7-2820M Quad Core 2.30GHz 8MB, Dell Mobile Precision M4600/M6600 (317-6076)		
Memory:	16.0GB, DDR3-1333 SDRAM, 4 DIMM for Mobile Precision (317-2680)		
Keyboard:	Internal English Keyboard, Dell Mobile Precision (331-1251)		
Keyboard:	Tech Setup Guide, English, Dell Mobile Precision (331-2809)		
Keyboard:	Documentation (English/French), Dell Latitude E-Family/Mobile Precision (331-2169)		
Video Card:	NVIDIA Quadro 1000M with 2GB GDDR3, Dell Mobile Precision M4600 (320-1911)		
Hard Drive:	750GB 7200rpm Hard Drive for M4600/M6600 (342-1974)		
Hard Drive Controller:	No Fingerprint Reader and No Contactless Smartcard Reader, Dell Precision M4600 (331-1391)		
Floppy Disk Drive:	15.6 Full HD (1920x1080) Wide View AG LED w/Pront Panel Guarantee, Dell Mobile Precision M4600 (320-1972)		
Floppy Disk Drive:	Full HD LCD Cover, Dell Mobile Precision M4600 (318-0349)		
Operating System:	Genuine Windows 7 Professional, 64-bit, No Media, Mobile Precision, English (421-8099)		
Operating System:	Genuine Windows 7 Label, Latitude, Vostro and Mobile Precision Notebooks (330-6322)		
NIC:	Dell Wireless 375 Bluetooth Module, ROW, Dell Latitude E/Mobile Precision (430-3979)		
TBU:	180W 3-Pin, AC Adapter, Dell Mobile Precision (331-1459)		
TBU:	US - 3-FT/Flat Power Cord 3-Pin, Dell Mobile Precision (331-3864)		
CD-ROM or DVD-ROM Drive:	Roxio Creator Starter, No Media, Dell OptiPlex, Latitude and Precision Workstation (421-4539)		
CD-ROM or DVD-ROM Drive:	8X DVD+-RW Drive, Dell Mobile Precision (318-0354)		
CD-ROM or DVD-ROM Drive:	Optical Bezel, Dell Mobile Precision (318-0361)		
CD-ROM or DVD-ROM Drive:	Cyberlink Power DVD 9.5, No Media, Dell OptiPlex, Latitude and Precision Workstation (421-4370)		
Sound Card:	No Camera, with single digital microphone, HD/Full HD, Dell Mobile Precision M4600 (318-0347)		
Processor Cable:	Dell WLAN 1601 (802.11b/g/n) 1/2 MiniCard, Dell Latitude E (430-3973)		
Documentation Diskette:	No Intel vPro Technology Advanced Management Features, Dell Mobile Precision M4600 (331-1879)		
Bundled Software:	No Productivity Software, Dell OptiPlex, Precision and Latitude (421-3872)		
Factory Installed Software:	All Hard Drives Non-RAID, Dell Mobile Precision (342-2435)		
Feature:	9-cell (97Wh) Primary Battery, Dell Mobile Precision (312-1174)		
Service:	Basic Hardware Service: Next Business Day Limited Onsite Service After Remote Diagnosis 2 Year Extended (939-3762)		

Service:	Basic Hardware Service: Next Business Day Limited Onsite Service After Remote Diagnosis Initial Year (953-5240)
Service:	Dell Limited Hardware Warranty Plus Service Extended Year(s) (935-4828)
Service:	Dell Limited Hardware Warranty Plus Service Initial Year (929-9667)
Misc:	E-Port Plus, Advanced Port Replicator for Latitude E-Family/Mobile Precision (430-3264)
Misc:	Dell Back-up and Recovery Manager for Win7, MUI, Optiplex, Precision, Latitude (331-3300)
Misc:	No Energy Star Enabled, Dell Mobile Precision M4600/M6600 (331-2973)
	Intel Core i7 Processor (331-1640)
	Premium Neoprene Sleeve, 17in for Mobile Precision M6400 (330-1843) - Quantity 3

SALES REP:	Shannon McKinney	PHONE:	1(866) 537-0706
Email Address:	shannon_mckinney@dell.com	Phone Ext:	5139119

Please review this quote carefully. If complete and accurate, you may place your order online at [www.dell.com/qto](http://www.dell.com/qto) (use quote number above). POs and payments should be made to *Dell Marketing L.P.*

If you do not have a separate agreement with Dell that applies to your order, please refer to [www.dell.com/terms](http://www.dell.com/terms) as follows:

If purchasing for your internal use, your order will be subject to *Dell's Terms and Conditions of Sale-Direct* including Dell's U.S. Return Policy, at [www.dell.com/returnpolicy#total](http://www.dell.com/returnpolicy#total). If purchasing for resale, your order will be subject to *Dell's Terms and Condition of Sale for Persons or Entities Purchasing to Resell*, and other terms of Dell's PartnerDirect program at [www.dell.com/partner](http://www.dell.com/partner). If your order includes services, visit [www.dell.com/servicecontracts](http://www.dell.com/servicecontracts) for service descriptions and terms.

Quote information is valid for U.S. customers and U.S. addresses only, and is subject to change. Sales tax on products shipped is based on "Ship To" address, and for downloads is based on "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, with seller listed as *Dell Marketing L.P.*, to Dell's Tax Department at 800-433-9023. Please include your Customer Number.

For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit [www.dell.com/assetrecovery](http://www.dell.com/assetrecovery).



Michael Bayes  
 Lucas County Department of Emergency Services  
 911 System Manager  
 2144 Monroe St.  
 Toledo, Ohio 43624

11/15/2011

p419-213-6539  
 Quote # JAF11151162-13 PS6100XS Dell State term contract number 534109- 11  
 List \$94,681.00

GROUP: 1 QUANTITY: 1 SYSTEM PRICE: \$61,231.00 GROUP TOTAL: \$61,231.00

Dell EqualLogic PS6100XS, Hybrid Arrays, Solid State and 10K SAS Drives (225-1191)  
 13TB capacity, 7x 400GB SSD+ 17x 600GB 10K SAS (342-3370)  
 Dual Controllers, HA with failover (331-2545)  
 EqualLogic array may not be returned (468-8817)  
 Asynchronous Replication (468-7110)  
 Snaps/Clones with integration for MS SQL, Exchange, Hyper V and VMware (468-7155)  
 SAN HQ multi group monitoring software (468-7166)  
 RackRails, RapidRails for Dell Rack (330-6048)  
 Dell Hardware Limited Warranty Initial Year (932-8507)  
 EqualLogic Advanced Software Warranty and Service, 7x24 Access, 1 Year (932-8547)  
 MISSION CRITICAL PACKAGE: Enhanced Services, 1 Year (954-0129)  
 Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (957-9890)  
 ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year (957-9770)  
 No Warranty beyond 1 year (988-7327)  
 Thank you choosing Dell ProSupport. For tech support, visit <http://support.dell.com/ProSupport> or call 1-800-9 (980-3439)  
 On-Site Installation Declined (900-9997)  
 Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1 (330-3151)  
 Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1 (330-3151)

OPEN STORAGE SOLUTIONS  
 - 5136 Richmond Road #1 Cleveland Ohio 44146  
 Phone 216-595-1055 Fax 216-595-9886

Delivery: 15-20 days upon receipt of order  
 F.O.B.: Dell

This quote is valid for 30 days

Prepared by: Joe Frankin ~~Joe Frankino~~

Terms: Net 30 Days